# UUCEF, LLC INVESTOR CALL, MAY 18, 2016 2:00 PM EDT

#### Presenters:

Lucia Santini, Chair, UUA Investment Committee Kathleen Gaffney, Member, Investment Committee David Stewart, Chair, UUA Socially Responsible Investing Committee and Member of the Investment Committee

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### Agenda

- 1. April performance review
- 2. Outlook/Expectations
- 3. May 11th Investment Committee meeting review
- 4. Questions and Answers

#### Unitarian Universalist Association

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											Co	mpos	site
	Net Per	formanc	e Summa	ary						339	As of A	pril 30,	2016
	Market Value (\$)	% of Portfolio	Policy %	1 Mo (%)	YTD (%)	Fiscal YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Return (%)	Since
Composite (Gross)	173,684,082	100.0	100.0	1.1	1.1	-3.3	-5.0	3.0	3.9	9.4	5.2	6.7	Jul-02
Allocation Index				1.0	2.0	-1.4	-2.9	3.7	3.8	8.4	4.9	6.4	Jul-02
Policy Index				1.0	1.9	-1.2	-2.7	3.8	4.2	8.7	4.4	2025	Jul-02
Composite (Net)	173,684,082	100.0	100.0	1.1	0.8	-4.1	-5.9	1.9	2.9	8.3	4.1	5.6	Jul-02
Allocation Index				1.0	2.0	-1.4	-2.9	3.7	3.8	8.4	4.9	6.4	Jul-02
Policy Index				1.0	1.9	-1.2	-2.7	3.8	4.2	8.7	4.4		Jul-02
Domestic Equity Composite	46,465,835	26.8	29.0	1.1	-2.5	-4.6	-3.5	10.0	10.0	17.6	7.5	9.3	Jul-02
Russell 3000				0.6	1.6	0.1	-0.2	10.8	10.5	15.5	6.9	79	Jul-02
Rhumbline	19,063,508	11.0	10.5	1.9	4.6	2.5	1.4	9.9	9.8	15.2	5.9	6.2	Aug-05
Russell 1000 Value				2.1	3.8	0.4	-0.4	9.6	10:1	15.0	5.7	6.3	Aug-05
Sands	17,540,293	10.1	10.5	0.3	-9.6	-6.7	-6.7	10.4	12.2	19.4	9.6	10.2	Dec-03
Russell 1000 Growth				-0.9	-0.2	1.5	1.1	12.5	11.4	16.3	8.2	8.1	Dec-03
Pier Capital	6,607,360	3.8	4.0	-0.1	-5.5	-17.5	-9.9	9.0	5.1	14.4		7.9	Apr-07
Russell 2000 Growth				1.0	-3.7	-12.7	-8.3	8.5	7.1	15.1	6.1	6.6	Apr-07
Wellington SMID	3,254,675	1.9	4.0	1.7	122	122	221	1922	120	441	22	1.7	Apr-16
Russell 2500 Value				1.9	5.3	-2.1	-2.0	7.7	8.3	15.2	6.0	1.9	Apr-16
International Equity Composite	39,646,854	22.8	25.0	1.3	2.5	-7.4	-11.7	-0.3	-1.1	5.8	1.1	5.3	Jul-02
MSCI ACWI ex USA				2.6	2.2	-7.3	-11.3	0.0	-0.1	7.6	1.7	6.3	Jul-02
MFS International Concentrated	12,098,863	7.0	7.0	0.4	-1.6	-6.6	-10.1	1.3	920	1227	22	2.0	Apr-13
MSCI EAFE				2.9	-0.2	-6.2	-9.3	1.5	1.7	8.3	1.6	3.1	Apr-13
Boston Common	12,259,763	7.1	7.0	2.8	1.2	-5.5	-8.7	1.8	1.8		+-	4.4	May-10
MSCI EAFE	- Programment			2.9	-0.2	-6.2	-9.3	1.5	1.7	8.3	1.6	4.4	May-10
DFA	11,276,229	6.5	6.0	1.1	8.8	-9.3	-15.1	-4.1	-4.4	555		-2.6	Mar-11
MSCI Emerging Markets				0.5	6.3	-12.2	-17.9	-4.6	-4.6	5.9	2.4	-2.8	Mar-11
Baxter Street	4,012,000	2.3	5.0	0.3	- 122		55	744			42	0.3	Apr-16
MSCI ACWI ex USA	-00000009-0000-	3/14 022	777542	2.6	2.2	-7.3	-11.3	0.0	-0.1	7.6	1.7	2.6	Apr-16
Fixed Income Composite	39,225,597	22.6	20.0	0.9	2.4	1.4	0.7	1.1	3.4	6.8	5.5	4.6	Jul-02
Barclays Aggregate				0.4	3.4	4.1	2.7	2.3	3,6	4.5	5.0	4.8	Jul-02
Loomis Sayles Strategic Alpha	20,854,800	12.0	10.0	1.4	1.7	-0.8	-1.3	1924	12.0	44		0.4	Aug-14
Barclays Aggregate				0.4	3.4	4.1	2.7	2.3	3.6	4.5	5.0	3.6	Aug-14
3-Month LIBOR + 3%				0.3	1.2	2.9	3.4	3.3	3.3	3.4	4.6	3.4	Aug-14
Breckinnidge	8,672,064	5.0	5.0	-0.1	2.3	3.4	2.8	275		777	-	3.1	Nov-14
Barclays Int Govt/Credit				0.3	2.7	3.0	2.4	1.7	2.8	3.8	4.4	2.7	Nov-14
IR&M SRI Core Bond Fund	9,698,733	5.6	5.0	0.6	3.7	3.9	2.5	124	t¥6	44		2.2	Apr-15
Barclays Aggregate	THE MAIN ACCORDING			0.4	3.4	4.1	2.7	2.3	3.6	4.5	5.0	2.2	Apr-15

#### Unitarian Universalist Association

#### Composite

Net Performance Summary

As of April 30, 2016

	Market Value (\$)	% of Portfolio	Policy %	1 Mo (%)	YTD (%)	Fiscal YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Return (%)	Since
GTAA Composite	18,225,636	10.5	10.0	1.0	2.2	-4.2	-7.3	0.4	3.1	7.9	-	4.1	Jan-08
65% MSCI ACWI (Net) / 35% BC Agg				1.1	2.4	-0.5	-2.6	4.2	4.5	9.0	4.6	3.4	Jan-08
GMO Benchmark Free Allocation Fund	17,827,762	10.3	10.0	1.0	1.1	-4.2	-6.2	0.4	2.6	7.0		3.5	Jan-08
65% MSCI World (Net) /35% BC Agg				1.2	2.1	0.2	-1.6	5.0	5.4	9.4	4.7	3.8	Jan-08
Bridgewater (Holdback)	397,874	0.2	0.0										
Hedge Fund Composite	12,087,944	7.0	10.0	2.7	0.6	-9.0	-11.7	-0.4	0.2			3.9	Aug-09
HFRI Fund of Funds Composite Index				0.0	-3.0	-5.8	-5.9	1.5	1.1	3.2	1.3	2.6	Aug-09
Entrust Capital Diversified Fund	7,230,675	4.2	5.0	1.5	-2.6	-10.4	-11.9	-0.4	0.2		<del>-</del>	3.9	Aug-09
HFRI Fund of Funds Composite Index				0.0	-3.0	-5.8	-5.9	1.5	1.1	3.2	1.3	2.6	Aug-09
Cevian Capital II	4,857,270	2.8	3.0	4.5	5.7	-7.0	-11.5	1722			227	-10.8	Apr-15
HFRX Event Driven Index				0.4	-0.8	-9.0	-9.5	-1.8	-0.4	2.1	0.3	-8.3	Apr-15
MSCI EAFE				2.9	-0.2	-6.2	-9.3	1.5	1.7	8.3	1.6	-5.2	Apr-15
Private Markets/Opportunistic	3,141,274	1.8	5.0	0.0	-1.7	3.6	4.7	3-2				6.6	May-14
Private Markets Custom Benchmark				0.0	2.9	7.3	8.7	227	722	(22)	227	10.1	May-14
FEG Private Opportuntiies Fund	1,533,534	0.9		0.0	0.0	4.8	5.8	744		96	227	7.2	Jun-14
Private Equity Benchmark				0.0	0.0	-0.9	2.8	10.6	10.7	13.6	9.8	6.9	Jun-14
Brockton Capital Fund III	1,607,740	0.9		0.0	-2.9	-		1.77				3.0	Aug-15
NCREIF Property Index				0.0	2.2	8.4	11.8	11.9	11.9	9.1	7.6	8.4	Aug-15
Cash	13,306,736	7.7	0.0	0.0	-0.4	-0.6	-0.7	0.2	0.5	441	1	1.0	Dec-10
91 Day T-Bills				0.0	0.1	0.1	0.1	0.1	0.1	0.1	1.0	0.1	Dec-10
Community Development	1,584,205	0.9	1.0	0.0	0.4	0.9	1.0	1.1	1.4	1.6		1.8	Jul-07
91 Day T-Bills				0.0	0.1	0.1	0.1	0.1	0.1	0.1	1.0	0.4	Jul-07

<sup>-</sup>Preliminary

<sup>-</sup>Fiscal Year End: 6/30

<sup>-</sup>GMO Benchmark Free Allocation Fund from May 2013 onwards; prior to May 2013, returns are for the GMO Global Balanced Fund.

### **Fund Commentary**

• The UUA portfolio returned +1.1% for the month of April ending with \$173.7M in assets. The portfolio outperformed the Allocation Index by 10 basis points indicating that active management was additive to returns. Several of the managers we highlighted during the Investment Committee meeting for underperformance over Q1 experienced strong bounce backs in April. Sands returned +0.3% versus the Russell 1000 Growth return of -0.9% and Loomis returned +1.4% versus the Barclays Aggregate. return of +0.4%. Both Hedge Fund managers also generated strong absolute and relative returns with EnTrust returning +1.5% and Cevian returning +4.5%, both outperforming their benchmarks by more than 140 basis points.

#### Unitarian Universalist Association

#### Capital Market Observations

#### US economic expansion continues as Federal Reserve begins policy shift

- Economic conditions and health of US consumers remain supportive for growth
- US Corporate earnings quality has deteriorated under pressure from profit margin weakness and a relatively strong dollar

#### · Central Banks continue to dictate the global investment outlook

- Market expectations of Fed action extremely muted over next 36 months; a surprise Fed rate increase poses risk to both US equities and fixed income
- ECB and BoJ likely to maintain and expand accommodative monetary policies
- Easing in China is broadly stimulative in the near term but currency policy is unpredictable

#### Large currency adjustments across most emerging countries have provided a foundation to support improved capital market returns

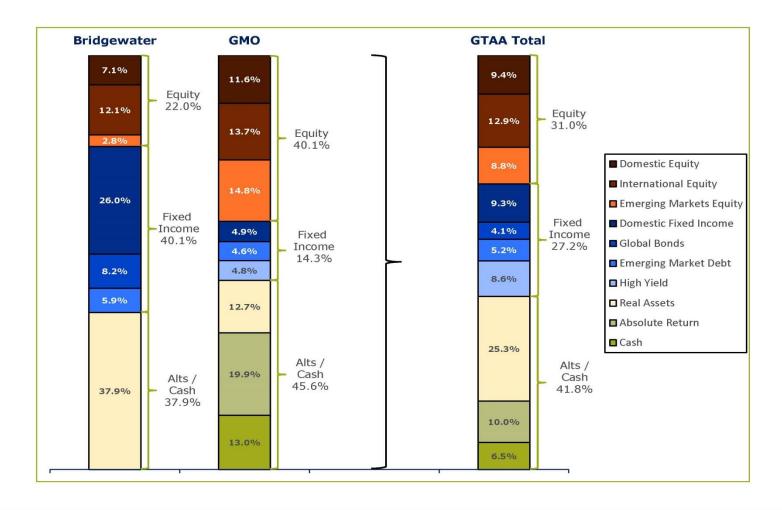
- Continued political and economic reform is needed across EM to stimulate economic growth
- Chinese Yuan (RMB) depreciation has been incremental relative to other EM FX adjustments and fears of further adjustment remain a near-term concern

#### Embrace illiquidity in opportunistic credit and private credit strategies

- Stressed credit liquidity magnifies the scale of price movements in traditional credit assets
- Credit markets ability to absorb an exodus from crowded positions is challenged

#### Unitarian Universalist Association

#### GTAA - Net Asset Allocation



### Supplemental Information

Manager: Rhumbline Custom Screened Russell 1000 Value

Benchmark: Russell 1000 Value

Asset Class: Large cap domestic equity - value

Role in Portfolio: Growth Assets

• **Description:** The manager optimizes a portfolio of large cap value equities based on their Environmental, Social and Governance ("ESG") ratings. The fund should have relatively low tracking error or variance from the benchmark as it is a largely passive investment.

Manager: Sands Select Growth Equity

Benchmark: Russell 1000 Growth

Asset Class: Large cap domestic equity - growth

Role in Portfolio: Growth Assets

• **Description:** The manager uses a fundamental, bottom up research approach to stock investing. Their investment process produces a concentrated portfolio, aggressively seeking equities with high growth opportunities. The manager is currently restricted from investing in certain sectors and industries, including defense, fire arms, tobacco, and nuclear weapons. Also the manager cannot invest in companies that engage in predatory lending practices, have poor environmental practices, and companies that have questionable employment practices and possible human rights offenses.

#### Continued

Manager: Pier Small Cap Equity Growth

Benchmark: Russell 2000 Growth

Asset Class: Small cap domestic equity - growth

Role in Portfolio: Growth Assets

 Description: The strategy uses a bottom-up research process, which incorporates two quantitative screens, followed by fundamental analysis. The manager also screens out all securities that are restricted per UUA's direction. Pier looks to find companies with great products or services and identify them by the strength of their value proposition.

Manager: Wellington SMID Cap Value

Benchmark: Russell 2500 Value

Asset Class: SMID cap domestic equity – value

Role in Portfolio: Growth Assets

- Description: Wellington has a bottom-up investment philosophy, believing that individual
- stock selection is the most predictable way to generate strong returns. The team has a
- contrarian value investment philosophy, seeking to buy high-quality companies at a
- discount. The portfolio holds 60-90 names and positions, which typically are initiated at 80
- bps and range from 50 bps to 3.5%, depending on the team's conviction.

### Continued

Manager: MFS International Concentrated Equity

Benchmark: MSCI EAFE

Asset Class: Developed international equity - core

Role in Portfolio: Growth Assets

Description: The manager focuses on identifying companies with sustainable above- average
growth and purchasing those companies at attractive valuations. The manager is a United Nations
Principles for Responsible Investment (UNPRI) signatory and integrates their evaluation of a
company's key ESG risks and opportunities into their overall security analysis to the extent they
believe that such factors are material to and have an economic impact on shareholder value. The
manager will invest between 5-10% in emerging markets.

Manager: Boston Common International Equity

Benchmark: MSCI EAFE

Asset Class: Developed international equity - core

Role in Portfolio: Growth Assets

 Description: The fund seeks to outperform broad international equity markets while employing ESG screens. The fund employs positive ESG screens rather than negative screens and looks to identify progressive companies rather than defensive companies.

#### Continued

Manager: SEG Baxter Street Fund

Benchmark: MSCI ACWI ex USA

Asset Class: Developed international equity (mid/small cap focus)

Role in Portfolio: Growth Assets

- Description: The Baxter Street Strategy is an international long only strategy that invests
- in companies across the market cap spectrum. The portfolio is benchmark agnostic and
- highly concentrated, with roughly 45 names in the portfolio, 15 of which will comprise
- almost 50% of the portfolio. SEG seeks to identify businesses with steady predictable
- growth, high returns on capital and well established barriers to competition. SEG does have the ability to opportunistically hedge currency exposure.
- Manager: DFA Emerging Market Social Core
- Benchmark: MSCI Emerging Markets index
- · Asset Class: Emerging market equity value
- Role in Portfolio: Growth Assets
- Description: The portfolio is broadly diversified, using a quantitative, rules-based process, in order
  to select their holdings. Dimensional employs an independent social screen vendor to identify stocks
  for exclusion based on social issues. The social screen research examines the business activities of
  companies across several areas and excludes those that engage in unsuitable activities.

#### Continued

Manager: Loomis Sayles Strategic Alpha Trust

Benchmark: Barclays Aggregate

Asset Class: Unconstrained Bonds

Role in Portfolio: Absolute Return

- **Description:** Strategic Alpha is an opportunistic global fixed income strategy with flexible guidelines that invests across multiple fixed income sectors. The strategy seeks to take advantage of short-term tactical opportunities and longer-term structural opportunities within the broad fixed income market. The Loomis Sayles Strategic Alpha Trust strategy takes on active long/short exposures to global yield curves, credit, and currencies with extensive tail-risk hedges. The strategy also has the ability to shift duration, ranging from -2 years to +5 years.
- Manager: Breckinridge Capital Advisors Sustainable Fixed Income
- Benchmark: Barclays Gov't/Credit Intermediate
- Asset Class: Domestic fixed income
- Role in Portfolio: Deflation hedging assets
- Description: Sustainable fixed income is a high quality, intermediate term fixed income strategy that incorporates both fundamental credit analysis as well as ESG analysis into the decision making process. The strategy will invest across the corporate, taxable municipal, US gov't/agency and supranational sectors. Breckinridge will analyze ESG data in an effort to identify investments they feel are well suited to meet future obstacles. Additionally, the strategy will adhere to specific sector and security restrictions set forth by UUA in an effort to align the portfolios strategy with the mission and values of the organization.

### **UUA Manager Summary -Continued**

Manager: IR&M SRI Core BondBenchmark: Barclays Aggregate

Asset Class: Domestic Fixed Income

Role in Portfolio: Deflation hedging assets

• **Description:** IR+M exploits overlooked opportunities in small, complex and often less-liquid bond sub-sectors, and structures portfolios to benefit from an income bias and positive convexity. Their expected alpha is sourced in their understanding and ability to identify the mispricing of esoteric securities such as put bonds, pre-payable CMBS bonds, hybrid ARMS, municipals, century bonds and convertible bonds. The strategy will only invest in securities whose activities are in line with IR&M's social criteria. Social criteria includes; not investing in securities that generate more than 10% of their revenue from alcohol, tobacco, gambling, weapons and adult entertainment. Additionally, no investments will be made in securities of issues who participate in in the healthcare sector/related industries or to be engaged in certain business activities in the Republic of the Sudan, as determined by IR&M.

Manager: GMO Benchmark Free Allocation Fund

Benchmark: 65% MSCI World and 35% BC Aggregate

Asset Class: Global asset allocation

Role in Portfolio: Growth assets (with some inflation & deflation hedging assets)

• Description: The manager has the ability to invest in both equities and fixed income, and tactically shift allocations as opportunities present themselves. The fund is managed by a team, where quantitative forecasts identify opportunities for high real returns across capital markets Overweight's to attractive asset classes and underweights to less attractive asset classes are driven entirely by the judgment of the asset allocation team with positions generally scaled to reflect the magnitude of mispricing.

### Continued

Manager: Entrust Capital Diversified Fund

Benchmark: HFRI Fund of Funds Composite index

Asset Class: Hedge funds

Role in Portfolio: Growth assets

• **Description:** The manager invests primarily in event-driven, directional-credit, activist, and equity long/short strategies in blue chip, brand name hedge managers while providing investors with a high amount of transparency into the underlying investments.

Manager: Cevian Capital II

Benchmark: HFRX Event Driven Index

Asset Class: Hedge funds

Role in Portfolio: Growth assets

• Description: Cevian Capital II is a concentrated activist hedge fund that hedges currency exposure and will invests in mid to large cap companies listed in the Nordic region [Sweden, Finland, Denmark, and Norway], UK, and other western parts of Europe. Their strategy is to target undervalued companies, where the perceived undervaluation stems from mismanaged operations, inefficient capital structure, and/or poor corporate governance structure. Cevian quantifies 'value' in terms of the company's enterprise value, operating margins, corporate governance, or equity value. The fund tries to improve this value by targeting those specific areas of weaknesses.

### Continued

Manager: Brockton Capital Fund III

Benchmark: NCREIF Property Index

Asset Class: Private Markets/Opportunistic

Role in Portfolio: Growth assets

• Description: Brockton Capital Fund III will follow a value-add/opportunistic strategy of buying distressed or neglected assets, repositioning them and, once stabilized, selling them in the institutional market. They will invest across various asset types, including office, residential, industrial, retail, mixed use, and other specialty real estate (for example, senior housing). Brockton invests across the United Kingdom although, due to the dominant market size of the South East, has a focus on Greater London and the surrounding areas.

### **Fund oversight**

- UUA Board of Trustees ultimate fiduciaries
- Investment Committee includes investment professionals
- Socially Responsible Investing Committee
- UUA Treasurer management, rebalancing
- Investment consultant NEPC
- SRI analyst Sustainalytics
- Specialized investment managers
- Custodian State Street Bank
- Reporting NRS Trust Product Administration
- Auditors CBIZ Tofias/Mayer, Hoffman, McCann

### Investment objective

With the guiding lens of Unitarian Universalist values and principles, strive to achieve consistent returns within a moderate risk tolerance over the long term, sufficient to allow Congregations to take regular distributions and maintain the value of principal after adjustment for inflation and after all expenses.

## **UU Common Endowment Fund Key Characteristics**

- Long-term investment fund
- Diversified portfolio
- Managed by specialist professional investment managers
- Managed to reflect UU values while achieving financial goals – "Risk, Return, Justice"
- Open to congregations, districts, and other UU organizations

### **Portfolio Diversification**

### **Across Asset Classes:**

- Domestic equities: large cap, small cap, growth, value
- International equities: developed, emerging
- •Fixed income: domestic core plus, high yield, global sovereigns, opportunistic
- Global asset allocation funds
- Fund of hedge funds

### **Asset Allocation Targets**

Asset Class	Target Allocation						
Domestic equity	29%						
International equity	25%						
Fixed income	20%						
Global asset allocation	10%						
Fund of hedge funds	10%						
Private Markets	5%						
Community investments	1%						
Cash	0%						

### **Responsible Committees**

#### **Investment Committee**

- Lucia Santini, Chair
- Robert Friedman
- Kathleen Gaffney
- John LaPann
- David Stewart
- Tim Brennan, Treasurer
- Larry Ladd, Financial Advisor

### **SRI** Committee

- David Stewart, Chair
- Vonda Brunsting
- Kristin Faust
- Kathy Mulvey
- Marva Williams
- Tim Brennan, Treasurer
- Larry Ladd, Financial Advisor

See Investment Information Memorandum for background information.

### **Contact Information**

For specific questions about the UUCEF please contact:

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- Tim Brennan, Treasurer and CFO 617-948-4305 <a href="mailto:tbrennan@uua.org">tbrennan@uua.org</a>