

UUA Investment Committee – Minutes

Conference Call
September 23, 2014

Members present: Tim Brennan, Rob Friedman, Kimberly Gladman, John LaPann,
Lucia Santini, acting chair

Member absent: Carol McMullen, Larry Ladd

Guests: David Stewart

Staff: Susan Helbert

NEPC: Scott Perry

DBL Investors: Nancy Pfund, Managing Partner

1. Overview - Perry

- If interested in making an investment, determine amount to be invested. Commitment of about 4 to 6 mil per year between 2 to 3 managers. Managers will depend on managers available and investment market
- DBL has a good track record for Fund 1 and Fund 2 is off to a fairly good start as compared to other venture funds.
- Private markets are fragmented and harder to source but feel that DBL is aligned with our mission.

2. DBL Pitch – Nancy Pfund

- Has been investing for impact for over 10 years.
- Proactive pursuit for impact investing.
- Fund 2 is off to an excellent start, now raising capital for Fund 3
- Five themes driving the impact marketplace or tomorrow:
 - Transparent supply chain
 - Green without sacrifice
 - Circular economy
 - Application of social media
 - Personalization
- Have had 5 IPO's and companies have added several thousand jobs. They help companies move into low income neighborhoods and be committed to those neighborhoods.
- Expect to close funding at the end of October.

- Carry companies at cost until a third party comes in and finances at a different price. They don't mark a company up until someone else comes invests in the company at a higher price.
- Fee structure has remained the same for all funds, no increase.

3. After pitch discussion – All

- No guarantee Fund 3 will be able to perform as well as first two funds.
- Fund 3 is calling for much more cash; some concern if they can obtain and handle larger deal sizes. They are targeting 25 companies.
- Running a much larger fund with Fund 3 than previous two funds. Additional concerns if they can run a much larger fund with the same size team.
- Fees are higher we're used to seeing.
- Commitment range is 5-10 million but would be comfortable in the 2-3 million range.
- NEPC rates them as a neutral but are still reviewing.
- Will have another call with full committee and NEPC prior to vote on investing.